

# **SPONSOR + EXHIBITOR**

### **OPPORTUNITIES**

FEBRUARY 26 > 28, 2020 WESTIN HOTEL | OTTAWA ON





## 

The Canadian Nuclear Association Conference and Trade Show is the annual nuclear industry showcase. The theme of the 2020 Canadian Nuclear Association (CNA) Conference and Trade Show is Nuclear Now: Achieving our clean energy future.

The global fight to tackle climate change and save the planet is at a critical juncture. That is why Canada's nuclear industry must act now to help achieve our clean energy future. To transform electricity systems around the world, we will need every proven clean energy solution available. This includes recognizing the indispensable role Canada's nuclear industry will play in decarbonizing global economies through clean electrification. Join us in Ottawa in February 2020 as we look at the way forward.

# **WHO ATTENDS?**

In 2019, we hosted an audience of over 830 individuals from within and outside Canada's nuclear industry. The high profile of our delegates makes the CNA Conference an excellent venue to showcase your business. Here's a quick snapshot of who came in 2019:



240 Senior Executives



**102 Elected Officials** 



56 International Delegates



Parliamentary Secretary to the Minister of Natural Resources, Paul Lefebvre

> (Delivering the 2019 Opening Address)



## **SPONSORSHIP OPPORTUNITIES**

available sold

LEVEL	OPPORTUNITY	MEMBER VAL	UE SPONSOR		
URANIUM	Welcome Reception	\$75,000	● sold		
PLATINUM	Thursday Lunch <b>\$50,000</b>		sold		
DIAMOND	Thursday Trade Show Recep	tion <b>\$30,000</b>	🗕 available		
GOLD	Conference Carrier		🗕 sold		
	Conference Facilities and Wi	fi	available		
	Thursday Breakfast		available		
	Friday Breakfast	\$24,000	sold		
	Friday Lunch	\$26,000	🔴 sold		
	Internet Cafés		sold		
	Mobile Application	Mobile Application			
	Student Participation Progra	m	one of two available		
	Career Advisory Program		available		
	Cna Seminars	Cna Seminars			
	Conference Lanyards		sold		
	Hotel Keycard Branding		sold		
	Master of Ceremonies		● sold		
SILVER	Espresso Bar	¢47.000	available		
DILVER	Water Stations	\$16,000	🔵 available		
	Friday Morning Networking I	🔵 available			
	Thursday Morning Networki	Thursday Morning Networking Break			
	Thursday Afternoon Network	Thursday Afternoon Networking Break			
	Conference USB Flash Drive	S	sold		
	Conference Social Wall		• sold		
	Conference Coat Check		🔴 sold		
	Conference Photography	nference Photography \$9,000			
	Pocket Program	(Member)	<ul> <li>available</li> </ul>		
BRONZE	Conference Registration	\$12,500	sold		
	Conference Security	(Non-member)	sold		
	Charging Stations	● sold			
	Wednesday Trade Show Refr	● sold			
CNA MEMBER EXHIBIT BOOTH \$7,000 (price after Sept. 27)		<ul> <li>available</li> </ul>			
CNA NON-MEMBER EXHIBIT BOOTH \$'		<b>\$11,000</b> (price after Sept. 27)	available		
CNA GENERAL SUPPORTER \$3,		\$3,500	available		



## **SPONSORSHIP OPPORTUNITIES**

All sponsors and exhibitors of the 2020 Canadian Nuclear Association Conference and Trade Show will receive the following features, in addition to items described in specific packages:

- All sponsors and exhibitors will have participation announced through social media platforms upon confirmation
- All sponsors and exhibitors who have paid in full by December 4, 2019 will be featured as locations to visit in the CNA program

### **URANIUM » \$75,000**

The uranium level sponsorship is the CNA conference and trade show's exclusive sponsorship opportunity. It is associated with the conference opening, the conference's premier networking event.

The welcome reception has been one of the highlights of the conference in the past, and many sponsors have enjoyed great visibility through it. The uranium sponsor will also receive these benefits:

#### Welcome Reception on February 27 [SOLD]

- Opportunity to have corporate name associated with opening reception and to introduce a Thursday morning plenary speaker
- Up to two pairs of adjoining eight by ten foot booths in the Confederation Foyer
- Twelve complimentary full conference registrations (which includes booth staff)
- Up to two career fair booths in the Governor General Ballroom
- Opportunity to have access to private meeting rooms for staff on a first-come first-serve basis
- Logo recognition on signage, in conference materials and on conference website





## **PLATINUM** >> \$50,000

The platinum level sponsorship offers the opportunity to achieve a high degree of visibility before, during, and post conference by way of the benefits outlined below. One platinum level sponsorship is available for the 2020 CNA Conference and Trade Show as the Thursday lunch sponsor.

The platinum sponsor will receive the following benefits:

#### Thursday, February 28 Lunch [Sold]

- Two adjoining eight by ten foot booths in the Confederation Foyer
- One career fair booth in the Governor General Ballroom
- Ten complimentary full conference registrations (which includes booth staff)
- Opportunity to have access to private meeting rooms for staff on a first-come, first-serve basis
- Logo recognition on signage, in conference materials and on conference website
- Opportunity to introduce the Thursday lunch keynote speaker





## **DIAMOND** » \$30,000

The diamond level sponsorship offers a variety of benefits including: networking opportunities with industry leaders at the Trade Show Reception and putting your brand in front of all event participants. One diamond level sponsorship is available for the 2020 CNA Conference and Trade Show.

The diamond sponsor will receive the following benefits:

#### • Thursday Career Fair and Trade Show Reception [AVAILABLE]

- One eight by ten foot booth in the Confederation Foyer
- One career fair booth in the Governor General Ballroom
- Seven complimentary full conference registrations (which includes booth staff)
- Opportunity to have access to private meeting rooms for staff on a first-come, first-serve basis
- Logo recognition on signage, in conference materials and on conference website
- Opportunity to introduce a plenary speaker or session, to be determined by CNA





### GOLD >> \$26,000

The gold level sponsorship opportunities offer a variety of benefits ranging from high on-site visibility to networking opportunities with industry leaders. All gold level sponsorships have been very popular in the past and we are delighted to continue offering them to you at the 2020 Canadian Nuclear Association Conference and Trade Show.

Gold sponsors will receive the following benefits, in addition to the items described in their opportunity of choice:

- One eight by ten foot booth in the Confederation Foyer
- Five complimentary full conference registrations (which includes booth staff)
- Logo recognition on signage, in conference materials and on conference website

#### Conference Carrier [SOLD]

• Corporate logo printed on item for conference materials

#### Conference Facilities and Wifi [AVAILABLE]

• Attendees will be delivered to your corporate website upon wifi login

#### • Thursday, February 28 Breakfast [AVAILABLE]

• Coporate logo to be shown on screen during breakfast and seat at VIP table

#### • Friday, March 1 Breakfast [SOLD]

- Opportunity to introduce the Friday breakfast keynote speaker
- Friday, March 1 Lunch [SOLD]
  - Corporate logo to be shown on screen during lunch and mention from emcee
- Internet Cafés [SOLD]
  - Your corporate website will be set as the default home page

#### Mobile App [SOLD]

• Logo placement in key areas of the active app screen

#### Student Participation Program [1 OF 2 AVAILABLE]

- Recognition as sponsor of career development seminar
- Priority location for career fair booth in the Governor General Ballroom
- Opportunity to speak at the Wednesday student career development seminar



### SILVER >> \$16,000

The silver level sponsorships offer a wide range of options for promoting your brand at the 2020 CNA Conference and Trade Show. From branded items like the official event lanyards to high-profile on-site workshops, the silver level sponsors are certain to receive excellent benefits for their investment at the 2020 Canadian Nuclear Association Conference and Trade Show.

Silver sponsors will receive the following benefits, in addition to the items described in their opportunity of choice:

- One six by ten foot booth in the Fourth Floor Escalator Foyer
- Three complimentary full conference registrations (which includes booth staff)
- Logo recognition on signage, in conference materials and on conference website

#### Career Advisory Program [AVAILABLE]

- Opportunity to provide an executive for the career development seminar
- Opportunity to provide a resume review service
- CNA Seminars [2 of 3 AVAILABLE]
  - Opportunity to provide brief introductory remarks at the application workshop with signage outside the room (choice of public affairs, regulatory or SMR sessions)
- Conference Lanyard Branding [SOLD]
- Hotel Keycard Branding [SOLD]
- Master of Ceremonies [SOLD]
- Espresso Bar [AVAILABLE]
- Thursday, February 27 Morning Networking Break [SOLD]
- Thursday, February 27 Afternoon Networking Break [SOLD]
- Friday, February 28 Morning Networking Break [AVAILABLE]
- Water Stations [AVAILABLE]
  - Corporate logo placement at water stations which are available throughout the event
- Conference USB Flash Drive [sold]
  - Opportunity to include logo and corporate information on the flash drive
- Conference Social Wall [SOLD]
  - Opportunity to show company branded content within #CNA2020 social media tweets, shown on a large screen in a prominent location



## BRONZE >> \$9,000 (Member) >> \$12,500 (Non-Member)

The bronze level sponsorships offers excellent opportunities to have your brand noticed. From the coat check sponsorship to the event security, each of these opportunities is an essential component of the 2020 CNA Conference and Trade Show.

Bronze sponsors will receive the following benefits, in addition to the items described in their opportunity of choice:

- One eight by ten foot booth in the Governor General Ballroom (Booths 302 to 308, 313, 314, or 319)
- Two complimentary full conference registrations (which includes booth staff)
- Name recognition on signage, in conference materials and on conference website
- Conference Coat Check [SOLD]
- Conference Photography [SOLD]
  - Sponsor will receive an electronic copy of the conference and trade show photographs
- Pocket Program Sponsor [AVAILABLE]
  - Sponsor will receive logo recognition on back page of pocket program distributed to all participants
- Conference Registration [Sold]
- Conference Security [SOLD]
- Charging Stations [SOLD]
  - Sponsorship includes two cell phone charging stations placed appropriately with logo branding
- Wednesday, February 26 Trade Show Refreshments [SOLD]



### **CNA Member Exhibitor Booth »**

#### \$6,500 (prior to September 27, 2019) \$7,000 (regular, as of September 28, 2019)

- One eight by ten foot booth in the Governor General Ballroom
- Two complimentary full conference registrations (which includes booth staff)

### **CNA Non-Member Exhibitor Booth »**

#### \$10,500 (prior to September 27, 2019) \$11,000 (regular, as of September 28, 2019)

- One eight by ten foot booth in the Governor General Ballroom
- Two complimentary full conference registrations (which includes booth staff)

### **CNA General Supporter »**

#### \$3,500

- Name recognition on signage, in conference materials and on conference website
- One complimentary full conference registration



## **« KEY INFORMATION**

#### **Milestone Dates**

First right of refusal period:	February 26 to September 2, 2019
First right of refusal payment deadline:	September 2, 2019
Sponsorship opportunities open to general sale:	August 30, 2019
Earlybird booth price deadline:	September 27, 2019
Deadline for inclusion in trade show passport:	December 4, 2019
Payment in full deadline:	December 4, 2019

#### **Payment Terms**

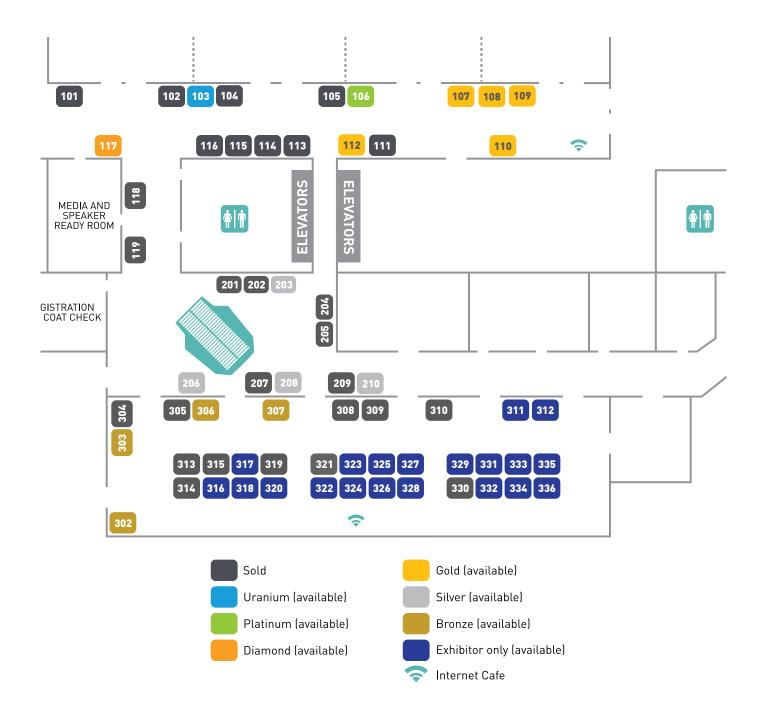
- A 50% deposit is due upon submitting the sponsorship application
- For first right of refusal applications, the deposit must be received by the Canadian Nuclear Association before August 30, 2019 or the opportunity, will open for general sale
- The balance is due before December 4, 2019

#### **Cancellation Policy**

The sponsor/exhibitor agrees and understands that notification of intent to cancel sponsorship or exhibit must be provided in writing. Cancellation of sponsorship or exhibit within thirty days of signing the sponsorship agreement is subject to a 50% cancellation fee (i.e. 50% of the total agreement cost). Cancellation of sponsorship or exhibit within sixty days of signing the sponsorship agreement is subject to a 75% cancellation fee. No refunds will be granted, and the total agreement costs will be due, if cancellation occurs after December 4, 2019. Upon notice of cancellation, the sponsor/exhibitor will be obligated to pay any outstanding balance due on sponsorship as per the agreement.



## **9** FLOOR PLAN





# SPONSORSHIP APPLICATION

NAME OF ORGANIZATION

I am pleased to confirm that \_\_\_\_\_\_ wishes to sponsor the 2020 Canadian Nuclear Association Conference and Trade Show. The details of our support commitment are as follows:

Please check appropriate boxes.

CONFERENCE SPONSORSHIP				
Uranium Level Sponsor \$75,000	CNA General Supporter \$3,500			
Platinum Level Sponsor \$50,000	CNA Member Exhibitor Booth \$6,500 (early bird)			
Diamond Level Sponsor \$30,000	CNA Member Exhibitor Booth \$7,000 (after Sept. 27, 2019)			
□ Gold Level Sponsor \$26,000	CNA Non-Member Exhibitor Booth \$10,500 (early bird)			
□ Silver Level Sponsor \$16,000	CNA Non-Member Exhibitor Booth \$11,000 (after Sept. 27, 2019)			
Bronze Level Sponsor \$9,000				
Total Conference Support: \$				
Specific Sponsorship (Internet Cafés, Conference Security, etc.):				

Please list Company Name as it should appear on printed materials. Do not use CAPITAL LETTERS unless your official name is all capitals.

CONTACT INFORMATION					
Company Name:					
Exhibitor Contact:			Title:		
Mailing Address:					
City:		State/Prov.:			Zip/Postal Code:
Tel:	Fax:			Email:	

COMPANY LOGO	
New logo files attached	□ We confirm that you can use the same logo used for CNA2019

New logos are to be provided in the following two file formats:

- 1. As a .png or .jpg file for electronic applications
- 2. As a high-resolution vector illustration for print production (e.g. .ai, .eps)



#### AUTHORIZATION

I am the authorized representative of the above-mentioned company with the full power and authority to sign and deliver this application. The company agrees to comply with all policies governing our support.

 Total Conference Support
 \$

 13% HST (#100769082RT0001)
 \$

 TOTAL
 \$

This application will not be processed unless accompanied by full payment. Sponsor commitments will be negotiated on a "first-come, first-served" basis.

A statement of account will be issued with confirmation of your support commitment. Full payment, plus applicable taxes, is due and payable to "Canadian Nuclear Association" prior to the 2020 CNA Conference and Trade Show.

Name of Authorized Officer:				Title:			
Signature of Authorized Officer:							
City:				Date:			
PAYMENT							
Method of Payment	Cheque	Mastercard	AMEX Visa Please invoi			Please invoice	
Organization:							
Card Holder:			Card Number:				CVC Number:
Signature:			Expiry Date:				
Address:			Postal Code:				

#### **Payment Terms**

- A 50% deposit is due upon submitting the Sponsorship Application
- For first right of refusal applications, the deposit must be received by the Canadian Nuclear Association before August 31, 2019 or the opportunity will become open for general sale
- The balance is due before December 4, 2019

#### **Cancellation Policy**

The sponsor/exhibitor agrees and understands that notification of intent to cancel sponsorship or exhibit must be provided in writing. Cancellation of sponsorship or exhibit within thirty days of signing the sponsorship agreement is subject to a 50% cancellation fee (i.e. 50% of the total agreement cost). Cancellation of sponsorship or exhibit within sixty days of signing the sponsorship agreement is subject to a 75% cancellation fee. No refunds will be granted, and the total agreement costs will be due, if cancellation occurs after December 4, 2019. Upon notice of cancellation, the sponsor/exhibitor will be obligated to pay any outstanding balance due on sponsorship as per the agreement.



rd				
Membership and Project Manager				
3972				
orship@cna.ca				

### ACCEPTANCE (applicable to Non-CNA Members only)

On behalf of the 2020 Canadian Nuclear Association Conference and Trade Show, I am the authorized representative with the full power and authority to sign and accept this application.

□ This application is accepted.	This application is declined.		
Name of Authorized Representative:			
Title:	Signature:		
City:	Date:		

(When signed by an Authorized Representative of CNA, a copy will be returned to the applicant).